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INTERNATIONAL BANKING & TRANSACTION PROTOCOLS

FCB-LOI-ICPO-2026-GUIDE | REV. 2026.08

CORPORATE LOI & ICPO PROCUREMENT & BANKING GUIDE

Step-by-Step Purchasing Procedures, Banking Instruments (DLC/SBLC) & KYC Requirements

STANDARDIZED COMMODITY PROCUREMENT TRANSACTION WORKFLOW

Step 1: Buyer issues formal LOI/ICPO with full corporate coordinates, passport of authorized signatory and BCL / MT199 RWA.
Step 2: FCB Trading Compliance Desk conducts KYC/AML verification and issues Full Corporate Offer (FCO) or Draft SPA Contract.
Step 3: Bilateral signing of SPA; Buyer opens Operative Irrevocable DLC (MT700) or SBLC (MT760) from Top-50 Prime World Bank.
Step 4: Seller bank issues 2% Performance Bond (PB), loading commences, SGS inspection and payment release against shipping docs.

LEGAL FORMALITIES & INTERNATIONAL COMPLIANCE STANDARDS

All transactions strictly comply with the UK Bribery Act 2010, US Foreign Corrupt Practices Act (FCPA) and FATF AML directives.
Financial instruments are governed exclusively under ICC Uniform Customs and Practice for Documentary Credits (UCP 600) and ISP98.

MANDATORY REQUIREMENTS & DISQUALIFICATION CRITERIA FOR ICPO

Required Component	Compliant Standard Specification	Non-Compliant Fatal Error
Corporate Letterhead	Official registered letterhead, Tax ID, Reg No, Physical Address	Generic email, broker intermediary draft without principal data
Authorized Signatory	Board-authorized officer (CEO/MD) + Valid Passport Copy	Signatures by unauthorized agents or mandates without power of atty
Product Specification	Exact commodity grade, monthly volume, delivery schedule & Magot descriptions (e.g. 'Sugar / Meat' without chemical/grade spec)	Vague descriptions
Banking Coordinates	Top 50-100 Prime World Bank, SWIFT code, Bank Officer contact	Unclassified offshore banks, non-clearing credit unions, third-party accounts
Financial Instrument	Irrevocable, Confirmed, Transferable/Divisible DLC MT700 / SBLC MT760	Conditional drafts, unbacked cheques, crypto or promissory notes
Proof of Financial Capability	Bank Comfort Letter (BCL) on bank paper or MT799/MT199 RWA	Amesbank screening screenshots, third-party balance sheets, loan pre-approval

ICC BANKING COMMISSION COMPLIANT | UCP 600 / ISP98 / URDG 758 FINANCIAL STANDARDS

Standard buyer compliance procedure for commercial contracts executed with FCB Trading Group.